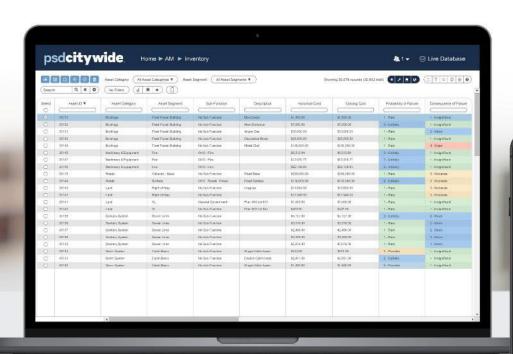


Pricing







PSD Citywide would provide Sourcewell participating agencies the following discounts:

- Annual Maintenance and Support: 20% discount off list price for the first year
- Professional Services: 5% discount off list price

Pricing in the local currency of the participating agency (USD or CAD).

Pricing for professional services can range from \$20,000 to \$500,000+ depending on the scope of the implementation. Scoping is done on a customer-by-customer basis with consideration for the client's population, modules, asset categories, and departments to be implemented.

Pricing Tables

Pricing tables can be found below for each of the categories we are submitting a proposal for. Some of the tables are repeated in multiple categories as our modules are multifaceted and can help our clients deal with a variety of day-to-day and planned work requirements.

Financial Performance, Spend, or Expense Management Software:

Citywide Budgeting: Operating, Capital, Salary

	Professional Services		Annual Maintenance and Support	
Client Population	List Price	Sourcewell Contract Price	List Price	Sourcewell Contract Price
Under 10,000	\$225/hr or \$1800/day	\$213.75/hr or \$1,710/day	\$20,000	\$16,000
10,000-30,000	\$225/hr or \$1800/day	\$213.75/hr or \$1,710/day	\$40,000	\$32,000
30,000-60,000	\$225/hr or \$1800/day	\$213.75/hr or \$1,710/day	\$55,000	\$44,000
60,000-90,000	\$225/hr or \$1800/day	\$213.75/hr or \$1,710/day	\$70,000	\$56,000
90,000-250,000	\$225/hr or \$1800/day	\$213.75/hr or \$1,710/day	\$95,000	\$76,000
250,000+	\$225/hr or \$1800/day	\$213.75/hr or \$1,710/day	\$115,000	\$92,000

Computerized Maintenance Management System (CMMS):

Citywide Maintenance

	Professional Services		Annual Maintenance and Support	
Client Population	List Price	Sourcewell Contract Price	List Price	Sourcewell Contract Price
Under 10,000	\$225/hr or \$1800/day	\$213.75/hr or \$1,710/day	\$20,000	\$16,000
10,000-30,000	\$225/hr or \$1800/day	\$213.75/hr or \$1,710/day	\$40,000	\$32,000
30,000-60,000	\$225/hr or \$1800/day	\$213.75/hr or \$1,710/day	\$55,000	\$44,000
60,000-90,000	\$225/hr or \$1800/day	\$213.75/hr or \$1,710/day	\$70,000	\$56,000
90,000-250,000	\$225/hr or \$1800/day	\$213.75/hr or \$1,710/day	\$95,000	\$76,000
250,000+	\$225/hr or \$1800/day	\$213.75/hr or \$1,710/day	\$115,000	\$92,000



Facility Management Software:

Citywide Assets

	Professional Services		Annual Maintenance and Support	
Client Population	List Price	Sourcewell Contract Price	List Price	Sourcewell Contract Price
Under 10,000	\$225/hr or \$1800/day	\$213.75/hr or \$1,710/day	\$15,000	\$12,000
10,000-30,000	\$225/hr or \$1800/day	\$213.75/hr or \$1,710/day	\$25,000	\$20,000
30,000-60,000	\$225/hr or \$1800/day	\$213.75/hr or \$1,710/day	\$35,000	\$28,000
60,000-90,000	\$225/hr or \$1800/day	\$213.75/hr or \$1,710/day	\$45,000	\$36,000
90,000-250,000	\$225/hr or \$1800/day	\$213.75/hr or \$1,710/day	\$55,000	\$44,000
250,000+	\$225/hr or \$1800/day	\$213.75/hr or \$1,710/day	\$65,000	\$52,000

Citywide Maintenance

	Professional Services		Annual Maintenance and Support	
Client Population	List Price	Sourcewell Contract Price	List Price	Sourcewell Contract Price
Under 10,000	\$225/hr or \$1800/day	\$213.75/hr or \$1,710/day	\$20,000	\$16,000
10,000-30,000	\$225/hr or \$1800/day	\$213.75/hr or \$1,710/day	\$40,000	\$32,000
30,000-60,000	\$225/hr or \$1800/day	\$213.75/hr or \$1,710/day	\$55,000	\$44,000
60,000-90,000	\$225/hr or \$1800/day	\$213.75/hr or \$1,710/day	\$70,000	\$56,000
90,000-250,000	\$225/hr or \$1800/day	\$213.75/hr or \$1,710/day	\$95,000	\$76,000
250,000+	\$225/hr or \$1800/day	\$213.75/hr or \$1,710/day	\$115,000	\$92,000



Municipal Services, Inspections, Licensing, Grants, Tax, Permitting

Citywide Permitting: Building, Planning, Licensing, Customer Portal

	Professional Services		Annual Maintenance and Support	
Client Population	List Price	Sourcewell Contract Price	List Price	Sourcewell Contract Price
Under 10,000	\$225/hr or \$1800/day	\$213.75/hr or \$1,710/day	\$20,000	\$16,000
10,000-30,000	\$225/hr or \$1800/day	\$213.75/hr or \$1,710/day	\$40,000	\$32,000
30,000-60,000	\$225/hr or \$1800/day	\$213.75/hr or \$1,710/day	\$60,000	\$48,000
60,000-90,000	\$225/hr or \$1800/day	\$213.75/hr or \$1,710/day	\$80,000	\$64,000
90,000-250,000	\$225/hr or \$1800/day	\$213.75/hr or \$1,710/day	\$100,000	\$80,000
250,000+	\$225/hr or \$1800/day	\$213.75/hr or \$1,710/day	\$150,000	\$120,000

Parks and Recreation Software

Citywide Assets

	Professional Services		Annual Maintenance and Support	
Client Population	List Price	Sourcewell Contract Price	List Price	Sourcewell Contract Price
Under 10,000	\$225/hr or \$1800/day	\$213.75/hr or \$1,710/day	\$15,000	\$12,000
10,000-30,000	\$225/hr or \$1800/day	\$213.75/hr or \$1,710/day	\$25,000	\$20,000
30,000-60,000	\$225/hr or \$1800/day	\$213.75/hr or \$1,710/day	\$35,000	\$28,000
60,000-90,000	\$225/hr or \$1800/day	\$213.75/hr or \$1,710/day	\$45,000	\$36,000
90,000-250,000	\$225/hr or \$1800/day	\$213.75/hr or \$1,710/day	\$55,000	\$44,000
250,000+	\$225/hr or \$1800/day	\$213.75/hr or \$1,710/day	\$65,000	\$52,000

Citywide Maintenance

	Professional Services		Annual Maintenance and Support	
Client Population	List Price	Sourcewell Contract Price	List Price	Sourcewell Contract Price
Under 10,000	\$225/hr or \$1800/day	\$213.75/hr or \$1,710/day	\$20,000	\$16,000
10,000-30,000	\$225/hr or \$1800/day	\$213.75/hr or \$1,710/day	\$40,000	\$32,000
30,000-60,000	\$225/hr or \$1800/day	\$213.75/hr or \$1,710/day	\$55,000	\$44,000
60,000-90,000	\$225/hr or \$1800/day	\$213.75/hr or \$1,710/day	\$70,000	\$56,000
90,000-250,000	\$225/hr or \$1800/day	\$213.75/hr or \$1,710/day	\$95,000	\$76,000
250.000+	\$225/hr or \$1800/day	\$213.75/hr or \$1.710/day	\$115.000	\$92.000



Citizen Relationship/Engagement Management

Citywide Permitting: Building, Planning, Licensing, Customer Portal

	Professional Services		Annual Maintenance and Support	
Client Population	List Price	Sourcewell Contract Price	List Price	Sourcewell Contract Price
Under 10,000	\$225/hr or \$1800/day	\$213.75/hr or \$1,710/day	\$20,000	\$16,000
10,000-30,000	\$225/hr or \$1800/day	\$213.75/hr or \$1,710/day	\$40,000	\$32,000
30,000-60,000	\$225/hr or \$1800/day	\$213.75/hr or \$1,710/day	\$60,000	\$48,000
60,000-90,000	\$225/hr or \$1800/day	\$213.75/hr or \$1,710/day	\$80,000	\$64,000
90,000-250,000	\$225/hr or \$1800/day	\$213.75/hr or \$1,710/day	\$100,000	\$80,000
250,000+	\$225/hr or \$1800/day	\$213.75/hr or \$1,710/day	\$150,000	\$120,000

Citywide Maintenance: Customer Portal

	Professional Services		Annual Maintenance and Support	
Client Population	List Price	Sourcewell Contract Price	List Price	Sourcewell Contract Price
Under 10,000	\$225/hr or \$1800/day	\$213.75/hr or \$1,710/day	\$20,000	\$16,000
10,000-30,000	\$225/hr or \$1800/day	\$213.75/hr or \$1,710/day	\$40,000	\$32,000
30,000-60,000	\$225/hr or \$1800/day	\$213.75/hr or \$1,710/day	\$55,000	\$44,000
60,000-90,000	\$225/hr or \$1800/day	\$213.75/hr or \$1,710/day	\$70,000	\$56,000
90,000-250,000	\$225/hr or \$1800/day	\$213.75/hr or \$1,710/day	\$95,000	\$76,000
250,000+	\$225/hr or \$1800/day	\$213.75/hr or \$1,710/day	\$115,000	\$92,000